

Appointments

Please send your appointments to:
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MATRIX Planning Solutions practice, **The Payne Group**, has appointed **Natalie Bordun** as its authorised representative.

Bordun joined the group from **Prophesy Wealth Management**, where she worked as an authorised representative. Prior to that role, she was with **William Buck Financial Services**.

In her new role, Bordun will initially focus on reviewing existing clients and building strong referral relationships with clients to help grow the business.

Matrix Planning Solutions stated that Bordun, who has spent 10 years in the financial services industry, would be based in Adelaide.

AMP Capital Investors announced **Scott Davies** has been appointed as AMP Capital's new global head of infrastructure.

The appointment came after **Phil Garling**, AMP Capital's current global head of infrastructure, decided to retire next month from full-time executive roles.

Davies has over 20 years of financial services experience, having previously performed the role of chief executive officer of **Macquarie Communications Infrastructure Group**.

Prior to this, he held senior investment roles for Macquarie Capital in New York and London

between 1995 and 2002, where he was responsible for Macquarie Group's cross-border asset financing activities.

Davies will report to AMP Capital managing director **Stephen Dunne** and will commence his new role in July.

THREADNEEDLE has appointed two emerging market analysts as the company continues to expand its emerging markets capabilities.



Georgina Hellyer

Georgina Hellyer has joined as an analyst for global emerging markets, and **Ilan Furman** will join as an analyst for the Latin American markets on 1 August. Both will be based in London.

Hellyer and Furman will be part of the Asia (ex-Japan) and emerging markets equities team, headed by **Vanessa Donegan**.

Georgina Hellyer joins from **Aviva Investors** where she was a

Move of the week

RI Advice Group has added two new managers to its senior ranks. **Jason Coggins** will take up the role of investment research national manager, while **Deepthi Ravi Kumar** has been appointed national manager, professional standards.

RI Advice Group chief executive officer **Paul Campbell** announced both appointments, saying Coggins would be tasked with maintaining RI's in-house research capability.

He was previously manager of research at consultancy firm **CPG**, with particular experience in fund manager research and asset consulting.

Deepthi Ravi Kumar, who had been with the group since 2007, brought a wealth of experience and knowledge to the role, Campbell said.

Both roles will report to head of advice **Guyon Cates**, who oversees the investment research, professional standards, research, technical services and risk insurance divisions, following a restructure last year.

commodities and technical analyst in the emerging markets and Asian equities team.

Ilan Furman will be joining from **Pictet**, where he was part of the emerging markets equities team with a focus on the Latin American region since 2008. Prior to this he was a consultant in financial advisory services at **Deloitte**.

FORMER ING Investment Management executive, **Alan Harden**, has moved to **BNY Mellon Asset Management** to head its Asia Pacific business.

Harden, who was also named a member of BNY Mellon Asset Management's executive commit-

tee, will be based in Hong Kong and will have responsibility for all distribution, strategic, financial and operating plans, as well as business development across Asia Pacific.

He will also support BNY Mellon Asset Management's relationship with key clients in the region, including sovereign wealth funds.

Harden joined the company from **ING Investment Management**, where he was chief executive officer of the Asia Pacific business. Prior to **ING**, Harden was chief executive officer of **Alliance Trust PLC** and was head of **Citi-group Asset Management's** Asia Pacific operations.

Harden will report to **Curtis Arledge**, vice chairman of BNY Mellon and chief executive officer

of BNY Mellon's Investment Management division, which includes the asset management and wealth management business.

PIMCO Australia has added to its institutional servicing team with the appointment of **Eric Frerer** as executive vice president and account manager, with a focus on institutional clients, including large superannuation funds.

Frerer has 24 years of industry experience and comes to the role from **ANZ's** global markets division, where he was global head of institutional fixed income distribution.

He has also held senior investment banking positions with **JP Morgan**, **Deutsche Bank** and the **Commonwealth Bank of Australia** in various global locations.

Frerer will be based in Sydney and will work with head of PIMCO Australia, **John Wilson**.

Wilson said Frerer's appointment came at a particularly interesting time for the superannuation industry, since the need for industry participants to provide reliable income streams for members is becoming a higher priority.

This trend will accelerate as the Australian population ages, providing impetus for innovation within the super sector to ensure appropriate strategies are provided, Wilson said.

Opportunities

For more information on these jobs and to apply, please go to www.moneymanagement.com.au/jobs

PRACTICE MANAGER VIC – FINANCIAL PLANNING

Location: Melbourne

Company: ANZ Financial Planning

Description: ANZ Financial Planning is a key area of ANZ's Wealth business. We are currently seeking to appoint a practice manager to lead a team of salaried financial planners. Reporting to the state manager, the practice manager is responsible for growing business profitability, developing a high performing team and driving internal and external relationships to promote our services.

You have extensive knowledge of the financial planning industry and are an expert in the application of investment management and insurance strategies.

Academically, you have completed a recognised tertiary qualification, such as Bachelor of Business, Commerce or Accounting, in a business-related field. You must be RG146 compliant and ideally have completed your ADFS or CFP qualification.

Please apply at www.anz.com/careers quoting ref: AUS001265 or contact Sue Cusdin on 02 9234 8034 for a confidential discussion.

RISK SPECIALIST

Location: Wollongong, NSW

Company: Wealthinsure Financial Services Centre

Description: If you're a financial planner who

specialises in risk, then Wealthinsure Financial Services Centre can offer you an opportunity in Wollongong where you'll be rewarded for your contribution and results.

You will work in a dynamic small business environment backed by AMP Financial Planning. Risk specialists will receive leads from the existing investment and mortgage client base and you will work alongside experienced professionals.

To apply, you'll need a Diploma in Financial Services, a track record in risk planning, excellent communication skills and a capable manner that inspires confidence.

Please contact **Sean Butcher** on 0418 243 159 or send an email to sean.butcher@ampfp.com.au

FINANCIAL PLANNER

Location: Wangaratta, VIC

Company: National Australia Bank

Description: NAB Financial Planning has established a solid reputation for providing quality professional advice. Your focus will be on servicing, retaining and providing ongoing advice to clients, retaining existing referral arrangements and prospecting new opportunities through your strong business development expertise.

Your ability to engage with and build lasting relationships with your clients will lead to success

in our culture of high performance at NAB.

In return we offer a competitive remuneration package, uncapped bonus incentives plus ongoing professional development and paraplanning and administration support.

Ideally, you will have completed your ADFS (FP) or equivalent, and possess solid planning experience demonstrating a proven sales ability. A tertiary degree in a business-related field will also be highly regarded.

To apply online and for more information visit www.moneymanagement.com.au/jobs

SENIOR PARAPLANNER

Location: Parramatta, NSW

Company: Equiti Financial Services

Description: Through recent expansion, Equiti Financial Services has created an opportunity for a senior paraplanner to join its team.

Primarily, the paraplanner will be responsible for providing professional and operational support to senior advisers through the preparation of advice documents using XPLAN and researching trends in financial planning and investment markets that include industry and legislative changes. You will also be required to assist the head of financial advisory with the paraplanning team workload and provide training opportunities and support.

The successful candidate will be minimum RG146 qualified with an extensive understanding

of all aspects of the financial planning process and at least two years experience.

For more information on this role and to apply visit www.moneymanagement.com.au/jobs

BUSINESS DEVELOPMENT MANAGER – WRAP

Location: Melbourne

Company: Praemium

Description: This is a newly created role focused on selling and promoting SMARTwrap to the adviser market.

An experienced wrap platform specialist is sought to drive sales and manage key relationships to expand the take-up of SMARTwrap.

The role will involve engagement with existing clients, working with advisers and dealer groups to encourage the inclusion of SMARTwrap on APLs and undertake analysis to identify new market opportunities.

Some national travel and attendance at industry events to build awareness of SMARTwrap is required.

Sound financial services sales management experience, strong dealer group contacts and a good understanding of the wrap market and competing wrap features is essential along with a pro-active and well organised approach.

Please email your application, including CV and cover letter to david@maerschel.com.au