

# Masterclass 2025

The Intelligent Investment Solution

iQ Managed Portfolios



# Disclaimer

## General Advice Warning

This update is issued by Ventura Investment Management Limited (AFSL 253045), which is a related body corporate of Centrepont Alliance Limited.

The information provided is general advice only and does not take into account your financial circumstances, needs or objectives. Where you are considering the acquisition, or possible acquisition, of a particular financial product, you should obtain a Product Disclosure Statement for the relevant product before you make any decision to invest. Past performance does not necessarily indicate a financial product's future performance. It is imperative that you seek advice from a registered professional financial adviser before making any investment decisions.

For more information, refer to the Financial Services Guide (FSG) for Ventura Investment Management Limited (available at <https://venturafm.com.au/media/1729/ventura-fsg-update-nov.pdf>).

## Disclaimer

While Centrepont Alliance Limited and its related bodies corporate try to ensure that the content of this update is accurate, adequate and complete, it does not represent or warrant its accuracy, adequacy or completeness. Centrepont Alliance Limited is not responsible for any loss suffered as a result of or in relation of the use of this update. To the extent permitted by law, Centrepont Alliance Limited excludes any liability, including negligence, for any loss, including indirect or consequential damages arising from or in relation to the use of this update.





# AGENDA

## 1. Introduction of the Panel

- I. Ventura FM - Daniel Stojanovski – Chief Investment Officer and Asset Consultant to Centrepont Alliance – **Panel Host**
- II. Western Asset Management – Anthony Kirkham – Head of Asia Pacific Investment Management
- III. Ares – Teiki Benveniste - Managing Director and Head of AWMS Australia, New Zealand
- IV. PM Capital - Kevin Bertoli – Co-Portfolio Manager, Global and Australian Equities
- V. Loftus Peak – Alex Pollak – CIO and Founder

## 2. Panel discussion

# Ventura investment team



## Chief Investment Officer Ventura

**Daniel Stojanovski**

**Over 12 Years Industry experience**

Master of Finance

Bachelor of Commerce (Majoring in Economics and Business Law)



## Investment Analyst

**Thomas McLeod**

First Class Honors in Economics BSc (Bachelor of Science)



## Investment Analyst

**Callum Daly**

Bachelor of Economics (Majoring in Economics and Econometrics)

MORNINGSTAR®



## Asset Consultant

- Supply challenge to decisions
- Sit on the investment committee
- Stress test the portfolio
- Support the investment team
- Assist with additional fund reviews
- Provide any dynamic or tactical asset allocation data
- Business continuity

## Utilising best of breed technology

MORNINGSTAR®

**Lonsec**

REFINITIV



**iQ Managed Portfolios**

# Our beliefs

01



## Markets are not fully efficient

We believe in active management both at a portfolio level (Active Asset Allocation) and within the asset classes, seeking to identify which sub-sectors have persistent opportunities via their risk premia for outperformance and seeking to find those managers best positioned to capture this

02



## Investment risk is more than volatility

Often the biggest risks are not easily observed, these not only include investment risks but liquidity, counterparty and operational risks – we undertake significant proprietary research into economies, asset classes and underlying investments to build robust risk aware portfolios

03



## Portfolio diversity and quality

Given markets are not efficient in the short-term – we believe portfolios should be constructed to reflect this uncertainty, by being built with high quality investments that provide diversity across asset classes, geography, and underlying managers

04



## Access to your Investment team and enhanced reporting

Our business is structured with the strongest alignment of interests, advisers have access to the investment team – we make sure that our report assists both advisers and clients providing the up most transparency and alignment



# Portfolio construction

Equities	Property and Infrastructure	Fixed Income	Alternatives	Cash	Hedging
Provide blended exposure whilst considering factors including investment style, ability to outperform the benchmark, and a variety of risk metrics. Balancing investment style	Global listed property is the favoured asset class within the REIT complex on account of a more diversified and deeper opportunity set as compared to Australian listed property	Flexible investment guidelines to invest broadly within fixed income markets	This category will include strategies such as managed futures, multi strategy hedge funds and global macro funds that provide idiosyncratic returns compared to the rest of the portfolio	Portfolios include a varying allocation to cash depending on the growth/ defensive split of the portfolio	Maintaining a neutral hedging ratio based on recommendation by the asset consultant

# Asset allocation is the primary driver of returns?

## Strategic Asset Allocation (SAA)

Academic research shows that between 80% and 100% of long-term performance is driven by SAA, the original paper, *Determinants of Portfolio Performance*, Brinson, Hood and Beebouwer 1986 has been following many studies supporting the findings **Focusing on SAA maximises the chances of meeting long-term goals and objectives**

## Active Asset Allocation (AAA)

Over the short term, markets are not fully efficient and are often driven by sentiment creating opportunity for active asset allocation, this process is designed to minimise downside during bad periods and participate in the upside during good periods

## Manager selection

Opportunity exists within the asset classes to find managers which can deliver above market returns

## iQ portfolios

The iQ portfolios are diversified portfolios constructed with managed funds and ETFs that utilise SAA, AAA and the best of breed manager selection



**Active management involves navigating the changing opportunities and risks of the market and expert blending of diversified portfolios**

# Philosophy

The investment philosophy is based on the notion that active returns can be enhanced through prudent selection of underlying managers – the team believes that by selecting high quality managers or ETFs that have a research rating where applicable, they can achieve higher returns than the market level risk, they also use alternatives to diversify the portfolio and reduce volatility

The **iQ Accumulation Portfolios** have been constructed to deliver long term capital growth

The **iQ Income Portfolios** have been constructed with a focus on capital preservation and income – by limiting drawdowns by having a lower risk than that of the market

## Accumulation Portfolios

**iQ Accumulation  
Conservative  
Portfolio/  
Growth 30**

**iQ Accumulation  
Balanced Portfolio/  
Growth 50**

**iQ Accumulation  
Growth Portfolio/  
Growth 70**

**iQ Accumulation  
High Growth  
Portfolio/Growth 85**

## Income Portfolios

**iQ Income  
Conservative  
Portfolio/  
Defensive 70**

**iQ Income  
Balanced Portfolio/  
Defensive 50**

**iQ Income Growth  
Portfolio/  
Defensive 30**

Low

Volatility/return

High



# **iQ Managed Portfolios**

# Western Asset Australian Bond Fund

As at December 31, 2024



# Western Asset Australian Bond Fund

## Guidelines

### Target Return:

- 75 bps p.a. in excess of the benchmark over the course of a market cycle

### Expected Tracking Error:

- 100 bps p.a. in excess of the benchmark over the course of a market cycle

### Benchmark:

- Bloomberg Ausbond Composite 0+ Index

### Duration Range:

- $\pm$  1 year relative to benchmark

### Eligible Securities:

- All securities in the Australian Investment grade fixed income universe.
- Securities may be issued or guaranteed by Australian or foreign entities.
- Securities downgraded below investment grade may be held.
- Sub-Investment Grade securities may be purchased opportunistically.

### Sector Limits:

- Min 30% Government and Semi government
- Max 80% Supranational and sovereign bonds
- Max 60% Corporate bonds
- Max 20% Mortgage and Asset backed Securities
- Max 10% Inflation linked
- Max 5% Sub-Investment Grade

### Issuer Limits:

- Max 5% per issuer except Australian government and agencies

### Leverage:

- No leverage

### Derivatives:

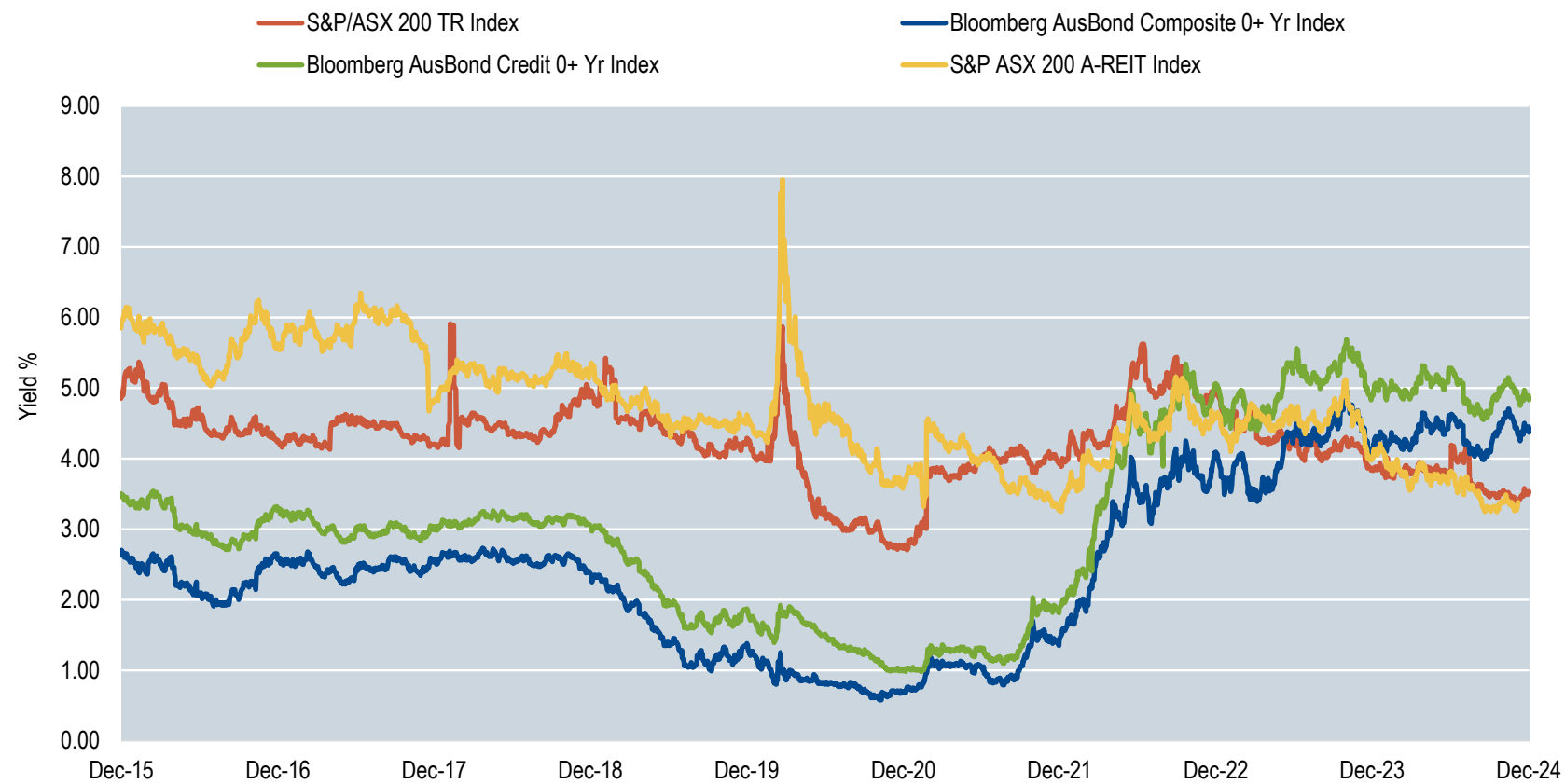
- Futures, Swaps and Options permitted

### SRI Negative Screen:

- The production of controversial weapons
- Manufacture of tobacco products
- Mining or extraction of thermal coal, or extraction of oil from tar sands (subject to a 10% revenue threshold).

# Attractive Yields

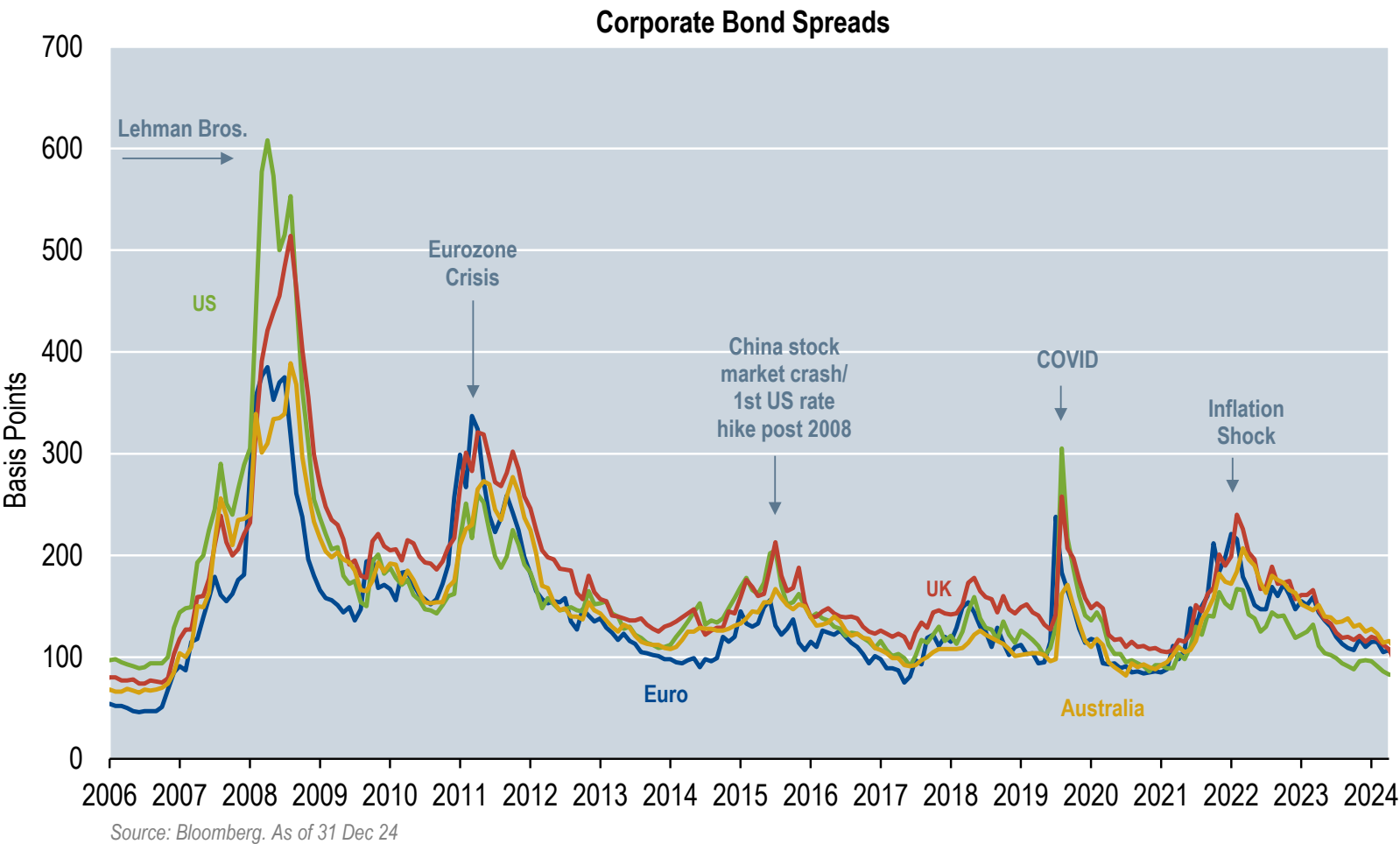
## Fixed Income and Credit Yields on Par with Growth Assets



Source: Bloomberg, As at 31 Dec 24

# Global Corporate Bond Spreads

Australian Corporate Spreads continue to trade wider than the US





---

## Ares Global Credit Income Fund

February 2025



# Disclaimer

This material has been prepared by Ares Australia Management Pty Ltd ABN 51 636 490 732, AFSL 537 666 (AAM), the investment manager of the Ares Global Credit Income Fund (ARSN 639 123 112) (the Fund) and is current as at the date of publication. Fidante Partners Limited ABN 94 002 835 592 AFSL 234668 (Fidante) is a member of the Challenger Limited group of companies (Challenger Group) and is the issuer and responsible entity of the Fund. Other than information which is sourced from Fidante in relation to the Fund, Fidante is not responsible for the information in this publication, including any statements of opinion. It is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. You should consider, with a financial adviser, whether the information is suitable to your circumstances. The Fund's Target Market Determination and Product Disclosure Statement (PDS) available at [www.fidante.com](http://www.fidante.com) should be considered before making a decision about whether to buy or hold units in the Fund(s). To the extent permitted by law, no liability is accepted for any loss or damage as a result of any reliance on this information. Past performance is not indicative of future performance. Any projections are based on assumptions which we believe are reasonable but are subject to change and should not be relied upon. Fidante has entered into arrangements with Ares and AAM in connection with the distribution and administration of financial products managed by Ares or AAM. In connection with those arrangements, Fidante or AAM may receive remuneration or other benefits. Investments in the Fund are subject to investment risk, including possible delays in repayment and loss of income or principal invested. The performance, the repayment of capital or any particular rate of return on your investments are not guaranteed by any member of the Challenger Group nor AAM or its related bodies corporate.

**No reliance:** This presentation is provided to you on the basis that it should not be relied upon for any purpose other than information and discussion. The presentation has not been independently verified. None of AAM, Fidante, Ares Management LLC, Ares Management Limited, nor any of their respective related bodies corporates, associates and employees, make any representations, warranty or undertaking (express or implied) and accepts no responsibility for the adequacy, accuracy, completeness or reasonableness of the presentation or as to the performance of any product. The information contained in the presentation does not purport to be complete and is subject to change. No reliance may be placed for any purpose on the presentation or its accuracy, fairness, correctness or completeness. None of AAM, Fidante, Ares Management LLC, Ares Management Limited nor any of their respective related bodies corporates, associates and employees shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of the presentation or otherwise in connection with the presentation. Any forward-looking statements in this presentation: are made as of the date of such statements; are not guarantees of future performance; and are subject to numerous assumptions, risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. AAM undertakes no obligation to update such statements. Past performance is not a reliable indicator of future performance.

**Confidentiality and intellectual property:** This presentation is confidential and may not be copied, reproduced or redistributed, directly or indirectly, in whole or in part, to any other person in any manner

**Risk:** no person guarantees the performance of, or rate of return from, any product or strategy relating to this presentation, nor the repayment of capital in relation to an investment in such product or strategy. An investment in any such product or strategy is not a deposit with, nor another liability of, AAM, Fidante, Ares Management LLC, Ares Management Limited, nor any of their respective related bodies corporates, associates or employees. Investment in any product or strategy relating to this presentation is subject to investment risks, including possible delays in repayment and loss of income and capital invested.

AAM's address is Level 2, 5 Martin Place, Sydney NSW 2000, telephone 1800 195 853. Fidante's address is Level 2, 5 Martin Place, Sydney NSW 2000, telephone 1800 195 853. AAM, its related bodies corporate, AAM's directors and employees and associates of each may receive remuneration in respect of advice and other financial services provided by AAM. AAM has entered into various arrangements with Fidante and Ares Management LLC in connection with the distribution and administration of the Fund. In connection with those arrangements, AAM may receive remuneration or other benefits in respect of financial services provided by AAM.

# Summary of Risk Factors

An investment in Ares Global Credit Income Fund ("AGCIF" or the "Fund") entails a significant degree of risk and, therefore, should be undertaken only by investors capable of evaluating the risks of the Fund and bearing the risks it represents. Below is a non-exhaustive list of risk factors and conflicts of interest that should be considered before making an investment in the Fund. **Prospective investors should carefully consider the following and make reference to the detailed risk factors and all other information contained in the Fund's Constitution, Product Disclosure Statement ("PDS") and Target Market Determination ("TMD"). Prospective investors should consider obtaining independent financial advice to determine if an investment in the Fund is appropriate in light of their financial situation, objectives and needs.**

**No Assurance of Portfolio Investment Return.** There can be no assurance that the Fund will be able to generate returns for its investors in a timely manner or at all, that the Fund's investment objective will be achieved, or that such returns will be comparable to the Fund's benchmark. Portfolio investments which may not achieve their expected operational objectives and may experience substantial fluctuations in their operating results. A prospective investor could lose the entire amount of its contributed capital.

**Past Performance Not Indicative of Future Results.** Past performance of the investment manager, sub-adviser, and their respective investment professionals with respect to any fund, strategy or other portfolios, investment vehicles or accounts may be not indicative of the future results that the Fund will achieve.

**Any Use or Indication of Target Returns are not Guarantees of Performance.** Target returns are not a reliable indicator of future performance, and no guarantee or assurance is given that such performance objectives will be achieved. Actual results may differ materially from the target returns. Any investment involves significant risk, including the loss of principal. The target returns are provided solely to evaluate the return potential and risk profile of an investment in the Fund. Target returns are not based on modeled expectations or specific criteria and assumptions, but rather what we believe we may achieve given current market conditions, which may differ from actual events or conditions.

**Asset backed securities risk.** The value of asset backed securities are affected by the value and cashflow of the underlying collateral. Asset backed securities are subject to more structural and legal complexities than other fixed income securities. Credit risk, liquidity risk and interest rate risk could impact the timing and size of the cashflows paid by the securities and could negatively impact the returns of the securities.

**Collateralised loan obligation (CLO) risk.** CLOs issue securities in tranches with different payment characteristics and different credit ratings, and different risk of loss or deferral or non-payment of interest. CLO tranches may have higher ratings and lower yields than the underlying securities. CLO tranches can experience substantial losses. The Fund may not receive back the full amount of its investment in a CLO.

**Fixed income security risk.** Investments in fixed income securities may experience a decline in income where market interest rates are falling and securities are reinvested at a lower yield. Investors are also exposed additional risks which can result in significant variability in investment returns and a loss of income or capital value, and risks associated with the terms and conditions of the individual financial security.

**Credit risk.** Issuer of fixed income securities may be unable or unwilling to make interest and/or capital repayments in full and/or on time or may not meet other financial obligations. Fixed income securities are subject to legal, political, macro-economic, industry and business risks leading to a loss of capital or interest payments. Changes in credit ratings may lead to volatility in the security's secondary market price.

**High yield bond risk.** High yield bonds rated may be more volatile than higher-rated bonds of similar maturity. High yield bonds may be subject to greater levels of credit default. High yield bonds may be less liquid and more difficult to sell at an advantageous time or price or to value than higher-rated bonds.

**Market risk.** The Fund may experience losses due to factors that result in market volatility and disruption and affect the overall performance of the financial markets, such as changes in spreads, macro-economic, regulatory, social and political conditions, weather events, terrorism, changes in technology, the environment and market sentiment, and pandemics and other widespread public health emergencies.

**Derivative risk.** The use of derivatives may magnify losses to the Fund. The Fund may not be able to meet payment obligations as they arise, or the counterparty may fail to perform its contractual obligations.

**Collateral risk.** The Fund may be required to deliver collateral to a derivative counterparty or clearer, hence exposed to risks in respect of that collateral including the credit risk of the counterparty or clearer.

**Counterparty risk.** The Fund is, to a certain extent, reliant on external counterparties in connection with its operation and investment activities. The counterparty may fail to perform its contractual obligations, and any collateral lodged with counterparties related to these derivatives may also be at risk. This may result in the investment activities of the Fund being adversely affected.

**Interest rate risk.** The market price of fixed income securities (such as bonds) can be affected by movements in interest rates.

**Currency risk.** The value of investments denominated in foreign currencies may fluctuate in Australian dollar terms because of fluctuations in currency exchange rates. Hedging strategies could reduce the potential for increased gains.

**Fund risk.** Investors are exposed to risks associated with the Fund, such as termination or changes to fees. The value or tax treatment of an investment, or the effectiveness of the Fund's strategy may be adversely affected by changes in government policies, regulations, laws, generally accepted accounting policies or valuation methods. Investing in the Fund may give different results from holding the underlying assets directly.

**Liquidity risk.** The Fund may not have adequate cash resources to meet its short-term financial commitments as they fall due (including redemption payments). Liquidity risk may occur due to the absence of an established market or a shortage of buyers for an investment, or events causing volatility and declines in markets. Certain investments may become illiquid during times of market stress. Large withdrawals may have a detrimental impact on asset selling price. Withdrawals may be suspended or otherwise restricted.

**Withdrawal risk.** If a situation occurs where the assets that the Fund invests in are no longer able to be readily bought and sold, or market events reduce the liquidity of a security or asset class, withdrawals from the Fund may take significantly longer than the generally applicable timeframe and may need to be suspended.

**Operational risk.** The day-to-day operations of the Fund may be adversely affected by circumstances beyond its reasonable control, such as a failure of technology or infrastructure, pandemics and other widespread public health emergencies or natural disasters. A breakdown of administrative procedures and risk control measures may also adversely affect the operation and performance of the Fund.

**Service provider risk.** The Fund is subject to risks in using external service providers such as fund administrator, custodian, registry provider and any sub-advisory managers, and the risk that they default in the performance of their obligations or seek to terminate the services, which may adversely affect the investment activities and other functions of the Fund.

**Conflicts of Interests.** Ares manages various funds and strategies and the management of these funds and strategies can give rise to conflicts of interest. There can be no assurance that Ares and the Investment Manager will identify or resolve all conflicts of interest in a manner that is favourable to the Fund. Please refer to the PDS for additional important information related to these conflicts, and see Ares' Form ADV Part 2A, which is available at: [https://files.adviserinfo.sec.gov/APD/Content/Common/crd\\_iapd\\_Brochure.aspx?BRCHR\\_VRSN\\_ID=903637](https://files.adviserinfo.sec.gov/APD/Content/Common/crd_iapd_Brochure.aspx?BRCHR_VRSN_ID=903637).

# Ares Management

» With approximately \$464 billion in assets under management, Ares Management Corporation is a global alternative investment manager operating an integrated platform across five business groups

Profile	
Founded	1997
AUM	\$464bn
Employees	3,140+
Investment Professionals	1,095+
Global Offices	35+
Direct Institutional Relationships	2,660+
Listing: NYSE – Market Capitalization	\$53.0bn <sup>1</sup>

## The Ares Differentiators

Power of a broad and scaled platform enhancing investment capabilities	Deep management team with integrated and collaborative approach
20+ year track record of attractive risk adjusted returns through market cycles	A pioneer and leader in leveraged finance, private credit and secondaries

## Global Footprint<sup>2</sup>



	Credit	Real Assets	Private Equity	Secondaries	Other Businesses
AUM	<b>\$335.3bn</b>	<b>\$70.3bn</b>	<b>\$24.5bn</b>	<b>\$27.3bn</b>	<b>\$6.4bn</b>
Strategies	Direct Lending	Real Estate Equity	Corporate Private Equity	Private Equity Secondaries	Ares Insurance Solutions <sup>4</sup>
	Liquid Credit	Real Estate Debt	APAC Private Equity	Real Estate Secondaries	Ares Acquisition Corporation <sup>5</sup>
	Alternative Credit	Infrastructure Opportunities		Infrastructure Secondaries	
	Opportunistic Credit <sup>3</sup>	Infrastructure Debt		Credit Secondaries	
	APAC Credit				

Note: As of September 30, 2024. AUM amounts include funds managed by Ivy Hill Asset Management, L.P., a wholly owned portfolio company of Ares Capital Corporation and registered investment adviser.

Past performance is not indicative of future results.

1. As of December 18, 2024.

2. New Delhi office is operated by a third party with whom Ares Asia maintains an ongoing relationship relating to the sourcing, acquisition and/or management of investments.

3. In Q1 2024, we moved our Special Opportunities strategy from our Private Equity Group into our Credit Group as Opportunistic Credit. The fund name remains Special Opportunities. Opportunistic Credit has been reclassified and presented within the Credit Group and reflected on a historical basis.

4. AUM managed by Ares Insurance Solutions excludes assets which are sub-advised by other Ares' investment groups or invested in Ares funds and investment vehicles.

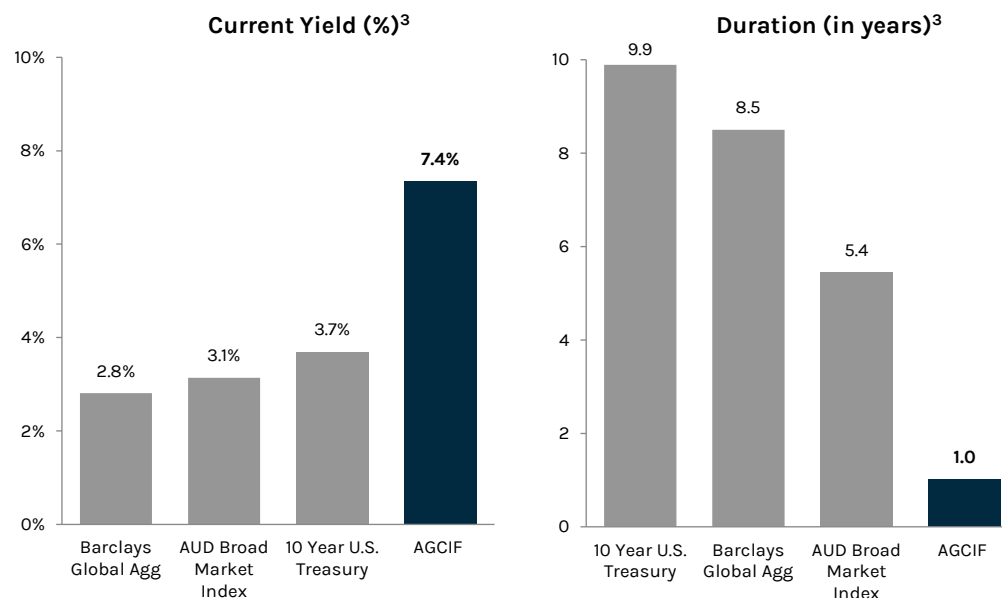
5. AUM includes Ares Acquisition Corporation II ("AACT").

# Designed to Deliver Yield Enhancement & Diversification

➤ Targeting distributions of BBSW +2.5-3.5% p.a. paid monthly with low correlation to traditional asset classes<sup>1</sup>

- The Fund aims to generate attractive risk-adjusted returns through **both tactical asset allocation and disciplined credit selection**
  - \$6.3 trillion opportunity set across the U.S. and European leveraged loan, high yield, and alternative credit markets<sup>2</sup>
- Ares' tailored approach in AGCIF aims to function as both a **yield enhancer** and **diversifier** to a broad portfolio of equities and traditional fixed income

Attractive Current Income with Lower Duration...<sup>3, A</sup>



...and Low Correlation to Traditional Asset Classes<sup>4, B</sup>

	US Loans <sup>(i)</sup>	EU Loans <sup>(ii)</sup>	US HY <sup>(iii)</sup>	EU HY <sup>(iv)</sup>	CLO DEBT <sup>(v)</sup>	US CMBS <sup>(vi)</sup>
US IG <sup>(vii)</sup>	0.58	0.61	0.81	0.76	0.57	0.90
US Treasury <sup>(viii)</sup>	-0.11	-0.06	0.30	0.16	-0.06	0.67
US Equities <sup>(ix)</sup>	0.61	0.62	0.83	0.79	0.54	0.53
EU Equities <sup>(x)</sup>	0.61	0.62	0.74	0.77	0.56	0.47
AU Equities <sup>(xi)</sup>	0.77	0.79	0.83	0.86	0.72	0.57
Global Agg <sup>(xii)</sup>	0.32	0.35	0.66	0.57	0.32	0.86
AU Agg <sup>(xiii)</sup>	0.11	0.14	0.43	0.33	0.11	0.65

Indices above used for illustrative purposes only.

1. There is no assurance that target distributions will be achieved at these levels or at all. BBSW reflects the Bank Bill Swap Rate.

2. Source: S&P UBS Global Leveraged Loan Index, ICE BofA Global High Yield Index, J.P. Morgan CMBS Research, J.P. Morgan ABS Research: ABS Volume Datasheet Report, Ares INsight database, Intex. As of September 30, 2024. Assumes a 1.09 EUR/USD exchange rate where applicable.

3. As of December 31, 2024. Source: BofA, Bloomberg.

4. As of September 30, 2024, and based on Monthly returns over 5-year time period. Please see the endnotes section for performance notes (A) and (B).

Please see endnotes for Index Definitions and an important index disclosure.

# Why Invest in AGCIF Now?

» We believe AGCIF is well-positioned to capitalize on the current market opportunity



Note: As of December 31, 2024. Note, AGCIF yield is an attribute of underlying investments and does not represent a return to investors.

1. Data starts January 1, 2010. Sources: BofA and UBS. U.S. Bank Loans represented by the CSLLI, European bank loans represented by the CSWELLI.

2. US. high yield represented by the HUC0 and European high yield represented by the HPC0. **Please see endnotes for index definitions.**

**Diversification does not assure profit or protect against market loss.**

# Index Definitions

- The S&P UBS Western European Leveraged Loan Index ("CSWELLI")** is designed to mirror the investable universe of the leveraged loan market of issues which are denominated in US\$ or Western European currencies. The issuer has assets located in or revenues derived from Western Europe, or the loan represents assets in Western Europe, such as a loan denominated in a Western European currency. Loan facilities must be rated "5B" or lower. That is, the highest Moody's/S&P ratings are Baa1/BB+ or Ba1/BBB+. Only fully funded term loan facilities are included and the tenor must be at least one year. Minimum outstanding balance is \$100 million and new loans must be priced by a third-party vendor at month-end. The index inception is January 1998.
- The S&P UBS Institutional Leveraged Loan Index ("CSLLI")** is designed to mirror the investable universe of the \$US-denominated leveraged loan market. The index inception is January 1992. The index frequency is daily, weekly and monthly. New loans are added to the index on their effective date if they qualify according to the following criteria: 1) Loan facilities must be rated "5B" or lower. That is, the highest Moody's/S&P ratings are Baa1/BB+ or Ba1/BBB+. If unrated, the initial spread level must be SOFR plus 125 basis points or higher. 2) Only fully-funded term loan facilities are included. 3) The tenor must be at least one year. 4) Issuers must be domiciled in developed countries; issuers from developing countries are excluded.
- ICE BofA European Currency High Yield Index ("HPOO")** tracks the performance of EUR and GBP denominated below investment grade corporate debt publicly issued in the eurobond, sterling domestic or euro domestic markets. Qualifying securities must have a below investment grade rating (based on an average of Moody's, S&P and Fitch) and an investment grade rated country of risk (based on an average of Moody's, S&P and Fitch foreign currency long term sovereign debt ratings). In addition, qualifying securities must have at least one year remaining term to final maturity, a fixed coupon schedule and a minimum amount outstanding of EUR 100 million or GBP 50 million. Original issue zero coupon bonds, "global" securities (debt issued simultaneously in the eurobond and domestic markets), 144a securities and pay-in-kind securities, including toggle notes, qualify for inclusion in the index. Callable perpetual securities qualify provided they are at least one year from the first call date. Fixed-to-floating rate securities also qualify provided they are callable within the fixed rate period and are at least one year from the last call prior to the date the bond transitions from a fixed to a floating rate security. Defaulted, warrant-bearing and euro legacy currency securities are excluded from the index. Inception date: December 31, 1997 The above rules take into account all revisions up to and including December 31, 2010.
- The BofA US High Yield Master II Constrained Index ("HUCO")** tracks the performance of US Dollar denominated below investment grade corporate debt publicly issued in the US domestic market with a maximum issuer exposure of 2%. The returns of the benchmark are provided to represent the investment environment existing during the time period shown. For comparison purposes the index includes the reinvestment of income and other earnings but does not include any transaction costs, management fees or other costs. BANK OF AMERICA IS LICENSING THE ICE BOFA INDICES AND RELATED DATA "AS IS," MAKES NO WARRANTIES REGARDING SAME, DOES NOT GUARANTEE THE SUITABILITY, QUALITY, ACCURACY, TIMELINESS, AND/OR COMPLETENESS OF THE ICE BOFA INDICES OR ANY DATA INCLUDED IN, RELATED TO, OR DERIVED THEREFROM, ASSUMES NO LIABILITY IN CONNECTION WITH THEIR USE, AND DOES NOT SPONSOR, ENDORSE, OR RECOMMEND ARES MANAGEMENT, OR ANY OF ITS PRODUCTS OR SERVICES.
- ICE BofA US Corporate Index ("COAO")** tracks the performance of US dollar denominated investment grade corporate debt publicly issued in the US domestic market. Qualifying securities must have an investment grade rating (based on an average of Moody's, S&P and Fitch), at least 18 months to final maturity at the time of issuance, at least one year remaining term to final maturity as of the rebalancing date, a fixed coupon schedule and a minimum amount outstanding of \$250 million. Original issue zero coupon bonds, 144a securities (with and without registration rights), and pay-in-kind securities (including toggle notes) are included in the index. Callable perpetual securities are included provided they are at least one year from the first call date. Inception date: December 31, 1972.
- ICE BofA Euro High Yield Index** value, which tracks the performance of Euro denominated below investment grade corporate debt publicly issued in the euro domestic or eurobond markets. Qualifying securities must have a below investment grade rating (based on an average of Moody's, S&P, and Fitch). Returns hedged to USD.
- The S&P 500** is an American stock market index based on the market capitalisations of 500 large companies having common stock listed on the NYSE or NASDAQ. The S&P 500 index components and their weightings are determined by S&P Dow Jones Indices.
- The ICE BofA US High Yield Index ("HOAO")** tracks the performance of US dollar denominated below investment grade corporate debt publicly issued in the US domestic market. Qualifying securities must have a below investment grade rating (based on an average of Moody's, S&P and Fitch), at least 18 months to final maturity at the time of issuance, at least one year remaining term to final maturity as of the rebalancing date, a fixed coupon schedule and a minimum amount outstanding of \$100 million. Index constituents are capitalisation-weighted based on their current amount outstanding times the market price plus accrued interest. Accrued interest is calculated assuming next-day settlement. Cash flows from bond payments that are received during the month are retained in the index until the end of the month and then are removed as part of the rebalancing. Cash does not earn any reinvestment income while it is held in the index. The index is rebalanced on the last calendar day of the month, based on information available up to and including the third business day before the last business day of the month. No changes are made to constituent holdings other than on month end rebalancing dates. Inception date: August 31, 1986.
- The Bloomberg Barclays Capital Global Aggregate Bond Index ("Barclays Global Agg")** measures the performance of global investment grade debt from twenty-four local currency markets. This multi-currency benchmark includes treasury, government-related, corporate and securitized fixed-rate bonds from both developed and emerging market issuers. To be included in the index, bonds must be investment grade using the index credit quality classification methodology (middle rating of Moody's, Fitch and S&P). The currency must be freely tradeable and convertible and not exposed to exchange controls that are designed to encumber its buying and selling by foreign investors. There must be an established and developed forward market or non-deliverable forward (NDF) market for the local currency such that foreign market participants can hedge their exposures into core currencies. Inception date: January 1, 1990.
- ICE BofA US Insured Bond Municipal Securities Index ("UODO")** is a subset of ICE BofA US Municipal Securities Index including all insured securities. ICE BofA US Municipal Securities Index tracks the performance of US dollar denominated investment grade tax-exempt debt publicly issued by US states and territories, and their political subdivisions, in the US domestic market. Qualifying securities must have at least one year remaining term to final maturity, at least 18 months to final maturity at the time of issuance, a fixed coupon schedule and an investment grade rating (based on an average of Moody's, S&P and Fitch). Minimum size requirements vary based on the initial term to final maturity at time of issuance. Securities with an initial term to final maturity greater than or equal to one year and less than five years must have a current amount outstanding of at least \$10 million. Securities with an initial term to final maturity greater than or equal to five years and less than ten years must have a current amount outstanding of at least \$15 million. Securities with an initial term to final maturity of ten years or more must have a current amount outstanding of at least \$25 million.
- The S&P/ASX 200** is recognized as the institutional investable benchmark in Australia. Index constituents are drawn from eligible companies listed on the Australian Securities Exchange. The S&P/ASX 200 is designed to measure the performance of the 200 largest index-eligible stocks listed on the ASX by float-adjusted market capitalization. Representative, liquid, and tradable, it is widely considered Australia's preeminent benchmark index.
- The Russell 2000 Index** is a small-cap stock market index of the smallest 2,000 stocks in the Russell 3000 Index. It was started by the Frank Russell Company in 1984. The index is maintained by FTSE Russell, a subsidiary of the London Stock Exchange Group.
- ICE BofA Australian Broad Market Index (AUDO)** tracks the performance of AUD denominated investment grade debt publicly issued in the Australian domestic market, including sovereign, quasi-government, corporate, securitized and collateralized securities. With the exception of local currency sovereign debt, qualifying securities must have an investment grade rating (based on an average of Moody's, S&P and Fitch).



# Index Definitions (continued) and Important Index Disclosure

14. **EURO STOXX 50 Index** comprises the 50 leading blue chip stocks in the Eurozone countries. The index weighting is based on a free-float market capitalization, with a maximum weighting of ten percent for each constituent. The free-float market capitalization of the EURO STOXX 50® Index accounts for approximately 60 percent of the capitalization of the entire Eurozone.
15. **JPM U.S. CLOIE BBB Post-Global Financial Crisis Index** tracks floating-rate CLO securities in 2004-present vintages, rated BBB. Additional sub-indices are divided by ratings AAA through BB, and further divided between pre- and post-crisis vintages. CLO 2.0, or post-crisis vintages, include deals issued in 2010 and later. CLOIE utilizes a market-value weighted methodology. Inception date: July 15, 2014.
16. **JPM U.S. CLOIE A Post-Global Financial Crisis Index** tracks floating-rate CLO securities in 2004-present vintages, rated A. Additional sub-indices are divided by ratings AAA through BB, and further divided between pre- and post-crisis vintages. CLO 2.0, or post-crisis vintages, include deals issued in 2010 and later. CLOIE utilizes a market-value weighted methodology. Inception date: July 15, 2014.
17. **JPM U.S. CLOIE AA Post-Global Financial Crisis Index** tracks floating-rate CLO securities in 2004-present vintages, rated AA. Additional sub-indices are divided by ratings AAA through BB, and further divided between pre- and post-crisis vintages. CLO 2.0, or post-crisis vintages, include deals issued in 2010 and later. CLOIE utilizes a market-value weighted methodology. Inception date: July 15, 2014.
18. **The JPM JULI High Grade Index** measures the performance of the investment grade dollar denominated corporate bond market. The JULI focuses on the most liquid instruments with the objective of making the index a fair and true representation of the investable market. To be included, instruments must be liquid, USD denominated investment grade corporate debt and a bullet security paying a non-zero coupon semi-annually. Excludes convertibles, refundables, extendables and perpetuals. Aggregate level total return is calculated as a market-weighted average of individual bond level returns. Previous day weights are used to aggregate current day returns. Performance and statistics are available by individual issuers, for sectors and sub-sectors, and maturity buckets. Inception dating back to 31-Dec-1999).
19. **The Dow Jones Emerging Markets Index** is designed to measure 95% of the market capitalization coverage of stocks traded in emerging markets. Included in the Dow Jones Global Indices family are a wide range of regional, country, size-segment, and sector indices. The indices are float-adjusted market capitalization (FMC) weighted, with caps applied to certain indices within the family to ensure diversification among companies within those indices.
20. **The Bloomberg AusBond Bank Bill Index** is engineered to measure the Australian money market by representing a passively managed short term money market portfolio. This index is comprised of 13 synthetic instruments defined by rates interpolated from the RBA 24-hour cash rate, 1M BBSW, and 3M BBSW.
21. **Dow Jones Emerging Markets Index** is designed to mirror the investable universe of the U.S. dollar domestic high yield corporate debt market. It invests primarily in a diversified portfolio of intermediate term below investment-grade debt securities. Total return figures assume payment of fees and reinvestment of dividends (after the highest applicable foreign withholding tax) and distributions. Inception date: November 13, 1998.
22. **IAU ETF** reflects the iShares Gold Trust (the "Trust"), which seeks to reflect generally the performance of the price of gold. The Fund seeks to reflect the price of gold owned by the trust less the trust's expenses and liabilities. The Fund intends to constitute a simple and cost-effective means of making an investment similar to an investment in gold. Inception date: January 21, 2005.
23. **ICE BofA U.S. Mortgage Backed Securities Index** tracks the performance of US dollar denominated 30-year, 20-year and 15-year fixed rate residential mortgage pass-through securities publicly issued by US agencies in the US domestic market. Fixed rate mortgage pools are included in the Index provided they have at least one year remaining term to final maturity and a minimum amount outstanding of at least \$5 billion per generic coupon. Balloon, mobile home, graduated payment and quarter coupon fixed rate mortgages are excluded from the index, as are all collateralized mortgage obligations.
24. **ICE BofA Current 10-Year US Treasury Index** is a one-security index comprised of the most recently issued 10-year US Treasury note. The index is rebalanced monthly. In order to qualify for inclusion, a 10-year note must be auctioned on or before the third business day before the last business day of the month.
25. **ICE BofA Euro Corporate Index** tracks the performance of EUR denominated investment grade corporate debt publicly issued in the eurobond or Euro member domestic markets. Qualifying securities must have an investment grade rating (based on an average of Moody's, S&P and Fitch) and at least 18 months to final maturity at the time of issuance. In addition, qualifying securities must have at least one year remaining term to final maturity, a fixed coupon schedule and a minimum amount outstanding of EUR 250 million. Original issue zero coupon securities and pay-in-kind securities, including toggle notes, qualify for inclusion in the Index.
26. **ICE BofA Emerging Markets Diversified Corporate Index ("EMSD")** tracks the performance of US dollar denominated emerging markets corporate senior and secured debt publicly issued in the US domestic and eurobond markets. In order to qualify for inclusion in the Index an issuer must have primary risk exposure to a country other than a member of the FX G10, a Western European country, or a territory of the US or a Western European country. The FX-G10 includes all Euro members, the US, Japan, the UK, Canada, Australia, New Zealand, Switzerland, Norway and Sweden. Individual securities of qualifying issuers must be denominated in US dollars, must be senior or secured debt, must have at least one year remaining term to final maturity a fixed coupon and at least \$500 million in outstanding face value. Qualifying securities must have at least 18 months to final maturity at the time of issuance. The index includes corporate debt of qualifying countries, but excludes sovereign, quasi-government, securitized and collateralized debt. Original issue zero coupon bonds 144a securities, both with and without registration rights, and pay-in-kind securities, including toggle notes, qualify for inclusion in the Index.
27. **EUR Inflation Swap Zero Coupon 5-Year Index ("EUSWI05")** is a derivative used to transfer inflation risk from one party to another through the exchange of cash flows.
28. **The S&P UBS U.S. High Yield Index** is designed to mirror the investable universe of the USD denominated high yield debt traded in the US credit market. It invests in securities that are straight corporate debt, including cash-pay and zero-coupon bonds. PIK, FRN, convertibles, perpetuals and preferred stock are ineligible. Issues are rated below investment grade bonds rated by Moody's, S&P, or Fitch. If a bond is rated by all three agencies, the median rating is used; if a bond is rated by two agencies, the lower rating is used; unrated new bonds are excluded. Inception date: January 1, 1986.
29. **The S&P UBS Western European High Yield Index** is designed to mirror the investable universe of the Western European USD, EUR and GBP denominated high yield debt markets. It invests in securities that are straight corporate debt, including cash-pay, zero-coupon and stepped-rate bonds. PIK, FRN, convertibles, perpetuals and preferred stock are ineligible. Issues are rated below investment grade bonds rated by Moody's, S&P, or Fitch. If a bond is rated by all three agencies, the median rating is used; if a bond is rated by two agencies, the lower rating is used; unrated new bonds are excluded. Inception date: January 1, 1995.

Indices are provided for illustrative purposes only and not indicative of any investment. They have not been selected to represent appropriate benchmarks or targets for the strategy. Rather, the indices shown are provided solely to illustrate the performance of well-known and widely recognised indices. Any comparisons herein of the investment performance of a strategy to an index are qualified as follows: (i) the volatility of such index will likely be materially different from that of the strategy; (ii) such index will, in many cases, employ different investment guidelines and criteria than the strategy and, therefore, holdings in such strategy will differ significantly from holdings of the securities that comprise such index and such strategy may invest in different asset classes altogether from the illustrative index, which may materially impact the performance of the strategy relative to the index; and (iii) the performance of such index is disclosed solely to allow for comparison on the referenced strategy's performance to that of a well-known index. Comparisons to indices have limitations because indices have risk profiles, volatility, asset composition and other material characteristics that will differ from the strategy. The indices do not reflect the deduction of fees or expenses. You cannot invest directly in an index. No representation is being made as to the risk profile of any benchmark or index relative to the risk profile of the strategy presented herein. There can be no assurance that the future performance of any specific investment, investment strategy, or product will be profitable, equal any corresponding indicated historical performance, or be suitable for a portfolio.

# Performance Notes

## **Designed to Deliver Yield Enhancement & Diversification**

(A) Sources: (i) 10 Year U.S. Treasury represented by ICE BofA Current 10-Year U.S. Treasury Index (GA10), (ii) Barclays Agg represented by the Barclays Global Aggregate Index (USD Hedged), (iii) Australian Broad Market Index. Indices are unmanaged and have no fees. It is not possible to invest directly in an index. (iv) Ares Global Credit Income Fund Model Portfolio's current yield represents the gross portfolio yield before leverage, fees, and expenses. The effective duration measures a bond's sensitivity to interest rates. Past performance is not indicative of future results.

(B) Sources: (i) Credit Suisse Leveraged Loan Index, (ii) Credit Suisse Western European Leveraged Loan Index, (iii) ICE BofA US High Yield Master II Index, (iv) ICE BofA European Currency High Yield Index, (v) JPM U.S. CLOIE BBB Index Post-Crisis, (vi) ) Bloomberg Non-Agency (Private Label CMBS) Index, (vii) ICE BofA US Corporate Index, (viii) ICE BofA Current 10-Year US Treasury Index, (ix) S&P 500 Index, (x) The Euro STOXX 50 Index, (xi) S&P/ASX 200 Index, (xii) The Bloomberg Barclays Capital Global Aggregate Bond Index ("Barclays Global Agg"), (xiii) Australian Broad Market Index.

# Disclaimer

## Ares Management

In the UK, this communication (and any document to which it is attached or with which it is supplied, together the "communication") is issued by Ares Management UK Limited ("AMUKL") and/or Ares Management Limited ("AML") of 10 New Burlington Street, 6th Floor, London W1S 3BE, United Kingdom, which is authorized and regulated in the United Kingdom by the Financial Conduct Authority ("FCA") with firm reference numbers 613497 and 455547, respectively. In the European Economic Area ("EEA"), this communication is issued and made by Ares Management Luxembourg ("AMLux") of 14-16 Avenue Pasteur, L-2310 Luxembourg, which is authorized in Luxembourg by the Commission de Surveillance du Secteur Financier ("CSSF") with reference number A00002345.

AMUKL, AML, and AMLux are wholly owned subsidiaries of Ares Management LLC (together with AMUKL, AML and AMLux, "we", or "Ares Management"). Ares Management is wholly owned by Ares Management Corp ("Ares Corp") (together, "Ares"). Certain Ares Funds may be offered through the Ares affiliate Ares Management Capital Markets LLC (a broker dealer registered with the SEC, and a member of FINRA).

## Marketing communication

This is a marketing communication. Please refer to the legal documentation of the Fund before making any final investment decisions. This is not an offer to sell, or a solicitation to purchase, any security or other financial instrument, or a solicitation of interest in any fund, account or investment strategy.

## Contents of the communication

Any offer or solicitation with respect to any securities that may be issued by any investment vehicle managed or sponsored by Ares Management or one of its affiliated entities (each an "Ares Fund") will be made only by means of a definitive offering memorandum (as modified or supplemented from time to time, a "Memorandum"). You should refer to the Memorandum and/or limited partnership agreement ("Partnership Agreement") and any other subscription documents relating to the relevant Ares Fund before making any investment decision.

The Memorandum, Partnership Agreement and subscription documents will contain complete information concerning the rights, privileges and obligations of investors in the relevant Ares Fund. The information contained in any such Memorandum, Partnership Agreement or subscription documents will supersede this communication and any other marketing materials (in whatever form) issued or communicated by Ares Management. This communication contains information about Ares and certain of its personnel and affiliates and the historical performance of certain Ares Funds and/or investment vehicles whose portfolios are managed by Ares. This information is supplied to provide information as to Ares' general portfolio management experience. Neither Ares nor any third party makes any representation or warranty (express or implied) with respect to the information contained herein (including, without limitation, information obtained from third parties) and Ares expressly disclaims any and all liability based on or relating to the information contained in, or errors or omissions from, this communication; or based on or relating to your use of the communication; or any other written or oral communications transmitted to you in the course of your evaluation of Ares or a potential investment in any Ares Fund. The content of this communication should not be construed as legal, tax, or investment advice. Regarding sustainability-related aspects of the investment included herein, the decision to invest in the Fund should take into account all the characteristics or objectives as described in the legal documentation of the Fund.

## Confidentiality

This communication is intended only for the person(s) to whom it has been sent, is strictly confidential, and must not be forwarded without the prior consent of Ares Management.

By acceptance of this communication (whether received directly from Ares Management or otherwise) you hereby acknowledge and agree that:

- its content includes confidential and proprietary information ("Confidential Information") that is not publicly available or otherwise prepared for public dissemination;
- Confidential Information may include information received and held in confidence by Ares Management from third parties (for example, Ares Fund portfolio companies) (a "Third-Party"); and
- you must hold all Confidential Information in the strictest confidence, and will not use it or disclose it other than in accordance with this disclaimer.

You further acknowledge and agree that:

- your obligations under this confidentiality requirement (and any other confidentiality requirement which otherwise applies to the communication) are owed to Ares Management and any Third-Party;
- damages would not be an adequate remedy for breach of such obligations; and
- in the event of a breach, Ares Management, the relevant Ares Fund and any Third-Party shall be entitled to seek the remedies of injunctive relief, specific performance and any other equitable relief.

## Recipient

For recipients in the UK, this communication is directed solely at recipients who fall into both of the following categories:

- "Professional Clients" as defined in the Glossary to the FCA Handbook;
- one or more of: (a) investment professionals falling within Article 14(5) of the Financial Services and Markets Act 2000 (Promotion of Collective Investment Schemes) (Exemptions) Order 2001 (the "CIS Promotion Order") and/or (as applicable) article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Financial Promotion Order"); (b) persons who are high net worth companies, unincorporated associations, partnerships or trusts falling within any of the categories of persons described in Article 22 of the CIS Promotion Order and/or (as applicable) Article 49 of the Financial Promotion Order; or (c) any other person to whom it may otherwise be lawfully directed in accordance with the CIS Promotion Order, the General Promotion Order or COBS 4 of the FCA Handbook of Rules and Guidance.

For recipients within the EEA, this communication is only made to persons who are "Professional Clients" for the purposes of the European Union Markets in Financial Instruments Directive (Directive 2014/65/EU). Investment in any related fund will be restricted accordingly. Persons of any other description may not receive and should not rely on these materials or any other materials relating to an Ares Fund. These Materials are not intended for distribution to, or use by, any person in any jurisdiction or country where such distribution or use would be contrary to law or regulation.

# Disclaimer (continued)

## **Forward-looking statements**

This communication may contain “forward-looking” statements that are not purely historical in nature. Any such statements are based upon estimates, projections, plans and assumptions about future events or conditions (not all of which will be specified herein). They are intended only as illustrations and by their nature are uncertain. No representations are made as to the accuracy of such statements. Not all relevant events or conditions may have been considered in developing such statements and assumptions. The achievement of results and objectives is dependent upon a multitude of factors, many of which are beyond the control of Ares and/or any referenced portfolio company. The statements may not consider or address all aspects of a referenced portfolio investment, including aspects that might be material or important. You must not rely upon any forward-looking statement contained in this communication, and you acknowledge and agree that you shall have no claim at law or in equity by virtue of anything contained in or omitted from any such statement. Past performance is not indicative of future results. There is no assurance that an Ares Fund will be able to generate returns for its investors (as stated herein or otherwise).

## **Third-party information**

This may contain information obtained from third parties, including ratings from credit ratings agencies such as Standard & Poor's. Copyright 2021, S&P Global Market Intelligence. Reproduction of S&P Credit Ratings in any form is prohibited except with the prior written permission of S&P Global Market Intelligence (together with its affiliates, S&P). Reproduction and distribution of third party content in any form is prohibited except with the prior written permission of the related third party. Third party content providers do not guarantee the accuracy, completeness, timeliness or availability of any information, including ratings, and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such content. THIRD PARTY CONTENT PROVIDERS GIVE NO EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE. THIRD PARTY CONTENT PROVIDERS SHALL NOT BE LIABLE FOR ANY DIRECT, INDIRECT, INCIDENTAL, EXEMPLARY, COMPENSATORY, PUNITIVE, SPECIAL OR CONSEQUENTIAL DAMAGES, COSTS, EXPENSES, LEGAL FEES, OR LOSSES (INCLUDING LOST INCOME OR PROFITS AND OPPORTUNITY COSTS OR LOSSES CAUSED BY NEGLIGENCE) IN CONNECTION WITH ANY USE OF THEIR CONTENT, INCLUDING RATINGS. Credit ratings are statements of opinions and are not statements of fact or recommendations to purchase, hold or sell securities. They do not address the suitability of securities or the suitability of securities for investment purposes, and should not be relied on as investment advice.

PAST PERFORMANCE DOES NOT PREDICT FUTURE RETURNS.



# Centrepont Masterclass

February 2025

# Disclaimer



This presentation is issued by PM Capital Limited (ABN 69 083 644 731 AFSL No. 230222) Level 11, 68 York Street, Sydney NSW 2000, as responsible entity for the PM Capital Global Companies Fund (ARSN 092 434 618) and PM Capital Australian Companies Fund (ARSN 092 434 467). This presentation is for the private and sole use of (i) holders of an AFSL and/or (ii) wholesale parties to which it is given. It is not to be given or shared with any other party. It does not constitute advice of any kind and is not an offer capable of acceptance in any jurisdiction. The opinions (which constitute our judgement at the time of issue) and the information herein is subject to change without notice. The presentation does not take into account the objectives, financial situation or needs of any investor. All investors should seek their own financial advice, and must not act on the basis of any matter contained in this communication in making an investment decision but must make their own assessment of the Fund and conduct their own investigation and analysis prior to making a decision to invest. Investors should consider a copy of the current Product Disclosure Statement and the Target Market Determination(s) which are available from us. See [www.pmcapital.com.au](http://www.pmcapital.com.au) for further information.

While the information contained in this presentation has been prepared with all reasonable care, PM Capital Limited accepts no responsibility or liability for any errors or omissions, or misstatements however caused. It contains summary information only. You should not rely on this information. Except insofar as liability under any statute cannot be excluded, PM Capital and its directors, employees and consultants do not accept any liability (whether arising in contract, in tort or negligence or otherwise) for any error or omission in this presentation or for any resulting loss or damage (whether direct, indirect, consequential or otherwise) suffered by the recipient of this presentation or any other person.

See [www.msci.com](http://www.msci.com) for further information on the MSCI World Net Total Return Index (\$A) and the MSCI AC Asia ex Japan Net Total Return Index (\$A), the [www.asx.com.au](http://www.asx.com.au) for further information on the S&P/ASX 200 Accumulation Index, and [www.rba.gov.au](http://www.rba.gov.au) for further information on the RBA Cash Rate.

Past performance is not indicative of future performance. The objective is expressed after the deduction of fees and before taxation. The objective is not intended to be a forecast, and is only an indication of what the investment strategy aims to achieve over the medium to long term. While we aim to achieve the objective, the objective and returns may not be achieved and are not guaranteed.

Certain statements in this presentation may constitute forward looking statements. Such forward looking statements involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the PM Capital and which may cause actual results, performance or achievements to differ materially (and adversely) from those expressed or implied by such statements.

Peer group ranking source: Morningstar Direct. As at 13/01/2024. All rights reserved. Neither Morningstar, its affiliates, nor the content providers guarantee the data or content contained herein to be accurate, complete or timely nor will they have any liability for its use or distribution. Any general advice or 'class service' have been prepared by Morningstar Australasia Pty Ltd (ABN: 95 090 665 544, AFSL: 240892) and/or Morningstar Research Ltd, subsidiaries of Morningstar, Inc, without reference to your objectives, financial situation or needs. Refer to our Financial Services Guide (FSG) for more information at [www.morningstar.com.au/s/fsg.pdf](http://www.morningstar.com.au/s/fsg.pdf). You should consider the advice in light of these matters and if applicable, the relevant Product Disclosure Statement before making any decision to invest. Our publications, ratings and products should be viewed as an additional investment resource, not as your sole source of information.



# Why PM Capital



## **Alignment.**

We are the first and largest investors in the Funds.

Our strategies were set up to manage our own pool of capital.



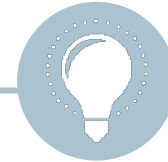
## **Objective — to build long-term wealth.**

Our willingness to think long-term (decades) is one of our biggest competitive advantages.



## **Focused on genuine market anomalies.**

A recognition that to be a successful investor, we must do something that others are not.



## **Valuation and in-depth research.**

The foundation of our process. It means we are not afraid to go against the herd.



## **Opportunity set.**

Most investors aren't prepared to deal with stress or business risk of short-term price action.

A consistent and disciplined framework. The same process and philosophy implemented for 25+ years

# Investment landscape

## Today

- Market concentration, the big get bigger
- Record valuation dispersion, US v. RoW
- Normalised interest rates
- Growth first mentality, enlarged fiscal deficits
- Full employment, tight labour markets

## Where to

- Global decoupling & reconfiguration of global supply chains
- Increased geopolitical conflict – economic arms race
- Reconfiguration of energy markets & war on carbon
- Healthcare economy

## Stock Examples



It's time for investors to think differently.

# Where we fit



## **Absolute return**

- Concentrated Portfolio
- Absolute Return Focus
- Capital Growth & Income



## **Portfolio satellite**

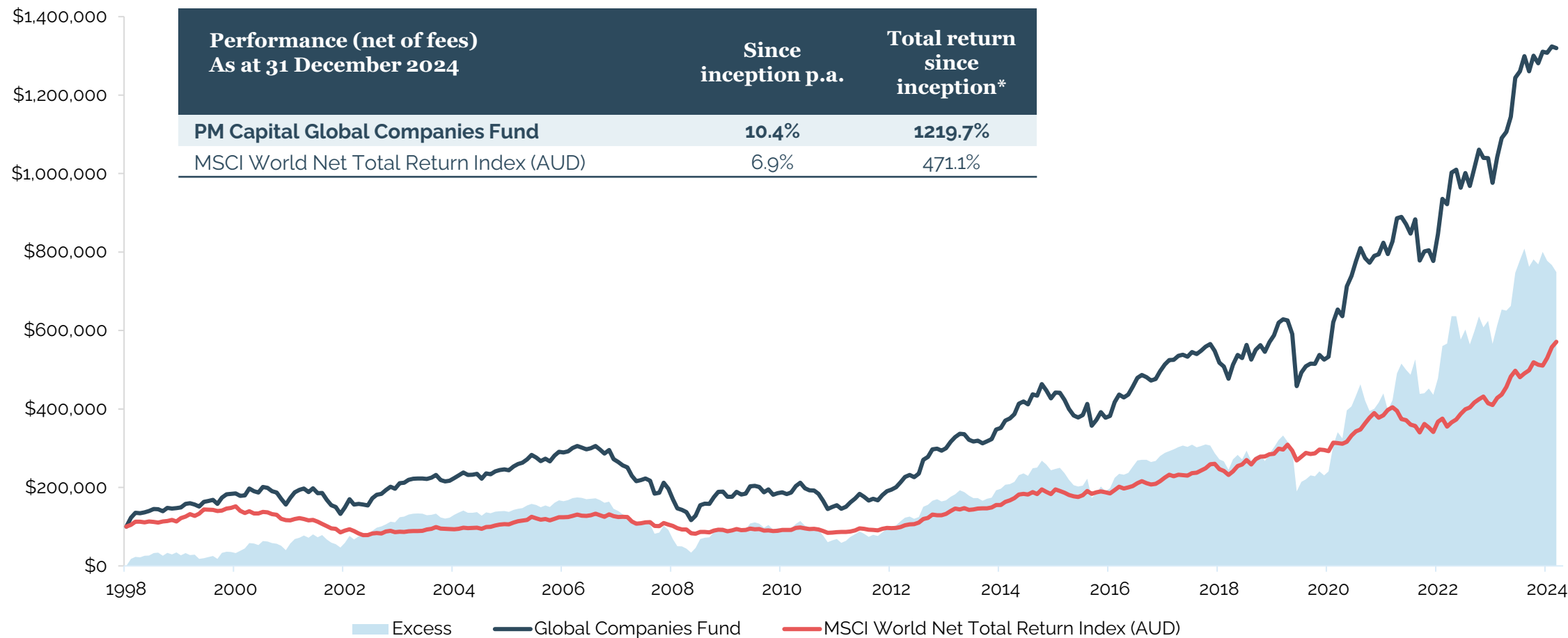
- Contrarian Investment Style
- Long Term Approach
- Low Portfolio Turnover



## **Complimenting other global equity funds**

- Different Portfolio Composition
- Strong Blending Characteristics
- Diversification Benefits

# Building long-term wealth



The power of different thinking.

\*Since inception in 28 October 1998 to 31 December 2024. Past performance is not indicative of future performance.



Loftus Peak

---

**Change.** The way you  
**should** invest.

---

**2025 Centrepont Alliance Masterclass**

Alex Pollak | Chief Investment Officer, Founder



**ASX: LPGD**

# Target Market Summary

---

## **Loftus Peak Global Disruption Fund**

This product is intended for use as a satellite to core component allocation for a consumer who is seeking capital growth and has a high risk and return profile for that portion of their investment portfolio. It is likely to be consistent with the financial situation and needs of a consumer with a minimum 3 year investment timeframe and who is unlikely to need to withdraw their money on less than one week's notice.

## **Loftus Peak Global Disruption Fund (Hedged)**

This product is intended for use as a satellite to core component allocation for a consumer who is seeking capital growth and has a high risk and return profile for that portion of their investment portfolio. It is likely to be consistent with the financial situation and needs of a consumer with a minimum 3 year investment timeframe and who is unlikely to need to withdraw their money on less than two weeks' notice.

## **Orca Global Disruption Fund**

This product is intended for use as a satellite to minor component allocation for a consumer who is seeking capital growth and has a high or very high risk and return profile for that portion of their investment portfolio. It is likely to be consistent with the financial situation and needs of a consumer with a minimum 5 year investment timeframe and who is unlikely to need to withdraw their money on less than one week's notice.

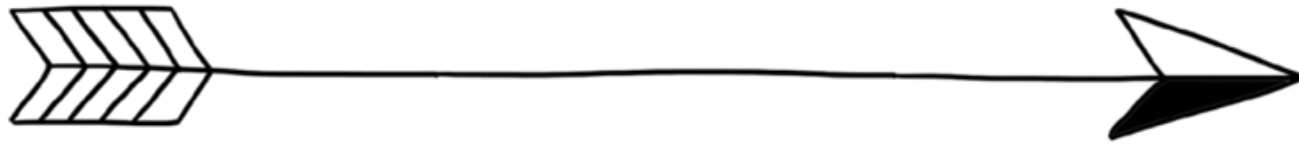


# Loftus Peak exists to provide exposure to the disruption that is rolling through business globally

---

INNOVATION

DISRUPTION



DOING THE SAME  
THINGS A BIT  
BETTER

DOING NEW  
THINGS

MAKING THINGS THAT  
MAKE THE OLD THINGS  
OBSOLETE

# What a difference a decade makes!

MSCI ACWI 2014	
Top 10	Weights
Apple	1.6%
Exxon	1.2%
Microsoft	0.9%
Johnson & Johnson	0.7%
Wells Fargo & Co	0.7%
Nestle	0.7%
General Electric	0.7%
Chevron	0.7%
JPMorgan Chase & Co	0.6%
Roche	0.6%
<b>Total</b>	<b>8.2%</b>

MSCI ACWI 2024	
Top 10	Weights
Microsoft	4.2%
Nvidia	4.2%
Apple	4.2%
Amazon	2.4%
Alphabet	2.7%
Meta	1.5%
TSMC	1.0%
Eli Lilly	1.0%
Broadcom	0.9%
JPMorgan Chase & Co	0.8%
<b>Total</b>	<b>22.9%</b>

Source: Bloomberg

# The reason Loftus Peak is relevant

---

1. Disruption is rolling through all industries at an accelerating pace
2. The markets keep mispricing disruption
3. Loftus Peak has a ten-year track record, with a process that unearths, values and risk-adjusts portfolio positions

# Disclaimers

---

This information has been prepared and issued by Loftus Peak Pty Limited (“Loftus Peak”) (ACN 167 859 332, AFSL 503 571) as investment manager for the Loftus Peak Global Disruption Active ETF, Loftus Peak Global Disruption Fund (Hedged) and Orca Global Disruption Fund (“Funds”).

Equity Trustees Limited (“Equity Trustees”) (ABN 46 004 031 298, AFSL 240 975), is the responsible entity of the Loftus Peak Global Disruption Active ETF and Loftus Peak Global Disruption Fund (Hedged). Equity Trustees is a subsidiary of EQT Holdings Limited (ABN 22 607 797 615) a publicly listed company on the Australian Securities Exchange (ASX: EQT).

The Trust Company (RE Services) Limited (“Perpetual”) (ABN 45 003 278 831, AFSL 235 150) is the responsible entity of the Orca Global Disruption Fund.

This is general information only and is not intended to provide you with financial advice and has been prepared without taking into account your objectives, financial situation or needs. It is not intended to take the place of professional advice and you should not take action on specific issues in reliance on this information. Neither Loftus Peak, Equity Trustees, Perpetual nor any of their related parties, their employees or directors, provide any warranty of accuracy or reliability in relation to such information or accepts liability to any person who relies on it. Past performance should not be taken as an indicator of future performance. You should consider each Funds’ product disclosure statement (PDS) and target market determination (TMD) prior to making any investment decisions.

The PDS and TMD for the Funds can be obtained by calling +61 2 9163 3333 or visiting our websites [loftuspeak.com.au](http://loftuspeak.com.au) and [orcafunds.com.au](http://orcafunds.com.au).

A TMD describes who this financial product is likely to be appropriate for (i.e., the target market), and any conditions around how the product can be distributed to investors. It also describes the events or circumstances where the TMD for this financial product may need to be reviewed.

Mason Stevens Limited (“Mason Stevens”) (ABN 91 141 447 207, AFSL 351 578) is the Managed Discretionary Account (“MDA”) Provider of the MDA Service and has appointed Loftus Peak as Investment Sub-Adviser on the Loftus Peak Global Change Portfolio (“the Portfolio”). You should consider the Investment Mandate for the Portfolio in deciding whether to acquire, or continue to hold, the product. The Investment Mandate and application form may be requested by emailing [enquiry@loftuspeak.com.au](mailto:enquiry@loftuspeak.com.au).